Exciting Partnership Announcement: GQR x Acadia Pharmaceuticals



Overview

GQR is thrilled to announce our partnership with Acadia Pharmaceuticals as their exclusive RPO (Recruitment Process Outsourcing) partner to support the expansion of their Daybue (CNS rare disease product) field team!

After successfully placing 25+ roles over the past few months, we are now kicking off recruitment for 30 additional positions, with potential growth to 40 roles. These positions will be managed within Greenhouse, Acadia's ATS, ensuring a seamless hiring process.

About Acadia & Daybue

Acadia Pharmaceuticals is a biopharmaceutical leader dedicated to developing innovative treatments for CNS disorders and rare diseases. Their latest product, Daybue (trofinetide), is the first and only FDA-approved treatment for Rett syndrome, representing a groundbreaking advancement for patients and caregivers.

Project Scope & Hiring Breakdown

- 14 Area Business Managers Rare Disease Sales Reps
- 8 Regional Marketing Liaisons
- 6 Medical Science Liaisons
- 5 Family Support Educators
- 3 Nebula Seats Digital pipeline management and candidate tracking

Key Milestones

- **February 10th:** Official job postings for 38 positions.
- April: Targeted start date for new hires.

Role Overview

Area Business Managers (ABMs)

The ABM roles are territory-based sales positions focused on driving Daybue adoption and engagement with healthcare professionals in the pediatric neurology and rare disease space.

Regional Marketing Liaisons

Acts as a strategic link between the commercial team and thought leaders, fostering peer education, advisory boards, and regional engagement aligned with the DAYBUE brand. This field-based role builds KOL relationships, leads educational efforts, and ensures a strong presence at scientific and advocacy events.

Medical Science Liaisons (MSLs)

MSLs play a critical role in scientific exchange and medical education, ensuring key stakeholders are informed on Daybue's clinical data, mechanism of action, and real-world applications.

Family Support Educators

A trusted resource for families navigating Rett syndrome, offering education, support, and reimbursement guidance before and after treatment to ensure confident access and adherence.

"As a new RSM with Acadia and an opening on the team that needed to be filled, it was great to have Chelsea as a partner. She took the time upfront to truly understand my needs in a candidate, and worked diligently to find top talent. Chelsea was very proactive and timely with communication. Due to Chelsea's attention to detail and partnership, I was able to identify, offer, and ultimately bring my newest team member on within the time frame I desired."

Jacinta Handon, Regional Sales Manager



Get in Touch

Chelsea O'Neal
Email: Chelsea.ONeal@gqr.com

Join the Team!

If you or someone in your network would be a great fit for one of these roles, we'd love to connect! Reach out to Chelsea O'Neal directly to learn more about these exciting opportunities or apply through the Acadia website.